

Nestlé Professional Solutions Coffee Program

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PROGRAM OVERVIEW

Nestlé Professional Solutions helps provide hotel owners access to nationally recognized coffee brands that your guests know and love, including **Starbucks®**, **NESCAFÉ®**, and **Seattle's Best Coffee®**. Nestlé Professional Solutions offers consistent, high-quality coffee options at competitive prices while helping you simplify coffee operations in your hotel's public spaces.



PROGRAM BENEFITS

01

Complimentary Equipment: Receive loaned equipment from Nestlé Professional Solutions at no cost, including free repair servicing.^{1, 2, 3}

02

No Minimum Purchase Requirement: Purchase the coffee you need to operate your hotel.¹

03

Free Delivery: Complimentary delivery on orders of \$500^{USD} or more.¹

04

Approved Ordering Channels: Nestlé Professional Solutions, Sysco Corporation or US Foods.^{1, 2}

¹Program Requirements: Coffee brewing equipment is only for use with the applicable Nestlé products as required (depending brand standards, may be Starbucks®, NESCAFÉ®, and/or Seattle's Best Coffee®), purchased from one of Wyndham's approved distribution channels including: Nestlé Professional Solutions, Sysco Corporation or US Foods, to service hotel public space coffee needs on an ongoing basis throughout the duration of the program. ²Meets Brand Standard 600.01.06 (Breakfast Equipment & Supplies) and 600.01.05 (Breakfast Menu Items) in the continental US only. ³Subject to the terms of your agreement with Nestlé.

COFFEE OFFERING



PROGRAM BREWING EQUIPMENT^{1,2,3}

NESCAFÉ Coffee



NESCAFÉ READY BREW 100
For use with NESCAFÉ soluble coffee

Starbucks® & Seattle's Best Coffee®



BUNN AXIOM TWIN AIRPOT BREWER
For use with Seattle's Best Coffee® & Starbucks® brewing equipment for hotels of 130 rooms or less.



BUNN ICB TF DUAL 1.5 GALLON PLATINUM EDITION BREWER
For use with Seattle's Best Coffee® & Starbucks® brewing equipment for hotels of 131 rooms or more.

¹Program Requirements: Coffee brewing equipment is only for use with the applicable Nestlé products as required (depending brand standards, may be Starbucks®, NESCAFÉ®, and/or Seattle's Best Coffee®), purchased from one of Wyndham's approved distribution channels including: Nestlé Professional Solutions, Sysco Corporation or US Foods, to service hotel public space coffee needs on an ongoing basis throughout the duration of the program. ² Meets Brand Standard 600.01.06 (Breakfast Equipment & Supplies) and 600.01.05 (Breakfast Menu Items) in the continental US only. ³ Subject to the terms of your agreement with Nestlé. *Images featured are prototypical and are for representation purposes only; actual colors and styles may vary.*

⁴For use with twin airpot brewer

⁵For use with ICB dual brewer

PROGRAM SERVING EQUIPMENT^{1,2,3}

Hotels with <130 Rooms⁴

- Starbucks® Coffee ~ 5 x 3-liter airpots
- Seattle's Best Coffee® ~ 5 x 2.2-liter airpots

Hotels with >131 Rooms⁵

- Starbucks® ~ 5 x 1.5-gallon shuttles
- Seattle's Best Coffee® ~ 5 x 1.5-gallon shuttles



3 Liter Airpot



1.5 Gallon Shuttle



2.2 Liter Airpot

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NESCAFÉ® PROGRAM OVERVIEW

- On-Demand Dispensing
- Shelf-Stable Product
- Designed for Efficient Execution
- Complimentary Equipment (Loaned) & Repair Servicing¹
- No Property-Level Minimums
- Approved Ordering Channels

¹ Subject to the terms of your agreement with Nestlé.



Images featured are prototypical and are for representation purposes only. Your brand may not require all items pictured. Refer to your brand standards prior to purchasing products.

NESCAFÉ®

PROGRAM OVERVIEW

- **On-Demand Dispensing**
Soluble coffee is freshly dispensed with each use, helping ensure a hot and satisfying cup every time.
- **Shelf-Stable Product**
No refrigeration required, simplifying storage and handling.
- **Efficient Dispensing**
Virtually zero waste with precise dispensing technology.
- **Complimentary Equipment & Service**
Nestlé provides loaned equipment along with repair servicing at no cost. ^{1,2,3}

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¹Program Requirements: Coffee brewing equipment is only for use with the applicable Nestlé products as required (depending brand standards, may be Starbucks®, NESCAFÉ®, and/or Seattle's Best Coffee®), purchased from one of Wyndham's approved distribution channels including: Nestlé Professional Solutions, Sysco Corporation or US Foods, to service hotel public space coffee needs on an ongoing basis throughout the duration of the program. ²Meets Brand Standard 600.01.06 (Breakfast Equipment & Supplies) and 600.01.05 (Breakfast Menu Items) in the continental US only. ³ Subject to the terms of your agreement with Nestlé.

NESCAFÉ®

PROGRAM OVERVIEW

- **No Property-Level Minimums**
Purchase the coffee you need to operate your hotel.^{1, 2,3}
- **Approved Ordering Channels**
Nestlé Professional Solutions, Sysco Corporation & US Foods^{1,2}

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¹Program Requirements: Coffee brewing equipment is only for use with the applicable Nestlé products as required (depending brand standards, may be Starbucks®, NESCAFÉ®, and/or Seattle's Best Coffee®), purchased from one of Wyndham's approved distribution channels including: Nestlé Professional Solutions, Sysco Corporation or US Foods, to service hotel public space coffee needs on an ongoing basis throughout the duration of the program.² Meets Brand Standard 600.01.06 (Breakfast Equipment & Supplies) and 600.01.05 (Breakfast Menu Items) in the continental US only.

SEATTLE'S BEST COFFEE® PROGRAM OVERVIEW

- Premium Drip Coffee Offering
- Coffee Equipment Packages
- Complimentary Equipment (Loaned) & Repair Servicing¹
- No Property-Level Minimums
- Approved Ordering Channels

¹ Subject to the terms of your agreement with Nestlé.

SEATTLE'S BEST COFFEE®

PROGRAM OVERVIEW

- **Premium Drip Coffee Offering**
Features roast & ground coffee brewed fresh through drip systems.
- **Coffee Equipment Packages**
Standard equipment setup is based on each hotel size.
- **No Property-Level Minimums**
Purchase the coffee you need to operate your hotel. ^{1,2,3}

¹Program Requirements: Coffee brewing equipment is only for use with the applicable Nestlé products as required (depending brand standards, may be Starbucks®, NESCAFÉ®, and/or Seattle's Best Coffee®), purchased from one of Wyndham's approved distribution channels including: Nestlé Professional Solutions, Sysco Corporation or US Foods, to service hotel public space coffee needs on an ongoing basis throughout the duration of the program. ²Meets Brand Standard 600.01.06 (Breakfast Equipment & Supplies) and 600.01.05 (Breakfast Menu Items) in the continental US only. ³Subject to the terms of your agreement with Nestlé.

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WYNDHAM
HOTELS & RESORTS



Complimentary equipment setup for 130 rooms or less includes a brewer, 5 airpots, 3-hole airpot rack, branded back panel, airpot wraps, airpot decals (regular, decaf, hot water), and a 4-section cup organizer. Not shown: Mini-timer.



Complimentary equipment setup for 131 rooms or more includes a brewer, 5 shuttles, shuttle wraps, decals (regular, decaf, hot water), 4-section cup organizer, back branded panel and holder, 2-tier tea rack. Not shown: Mini-timer.

SEATTLE'S BEST COFFEE® PROGRAM OVERVIEW

- **Approved Ordering Channels**
Nestlé Professional Solutions, Sysco Corporation & US Foods^{1,2}

¹Program Requirements: Coffee brewing equipment is only for use with the applicable Nestlé products as required (depending brand standards, may be Starbucks®, NESCAFÉ®, and/or Seattle's Best Coffee®), purchased from one of Wyndham's approved distribution channels including: Nestlé Professional Solutions, Sysco Corporation or US Foods, to service hotel public space coffee needs on an ongoing basis throughout the duration of the program. ² Meets Brand Standard 600.01.06 (Breakfast Equipment & Supplies) and 600.01.05 (Breakfast Menu Items) in the continental US only. ³ Subject to the terms of your agreement with Nestlé.

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WYNDHAM
HOTELS & RESORTS



Complimentary equipment setup for 130 rooms or less includes a brewer, 5 airpots, 3-hole airpot rack, branded back panel, airpot wraps, airpot decals (regular, decaf, hot water), and a 4-section cup organizer. Not shown: Mini-timer.



Complimentary equipment setup for 131 rooms or more includes a brewer, 5 shuttles, shuttle wraps, decals (regular, decaf, hot water), 4-section cup organizer, back branded panel and holder, 2-tier tea rack. Not shown: Mini-timer.

WE PROUDLY SERVE STARBUCKS® PROGRAM OVERVIEW

- Premium Drip Coffee Offering
- Coffee Equipment Packages
- Complimentary Equipment (Loaned) & Repair Servicing¹
- No Property-Level Minimums
- Approved Ordering Channels

¹ Subject to the terms of your agreement with Nestlé.

WPS STARBUCKS® PROGRAM OVERVIEW

- **Premium Drip Coffee Offering**
Features high-quality roast & ground coffee brewed through drip system.
- **Coffee Equipment Packages**
Standard equipment setup is based on each hotel size.
- **Complimentary Equipment & Service**^{1,2,3,4}
Nestlé provides loaned equipment along with repair servicing at no cost.

¹Program Requirements: Coffee brewing equipment is only for use with the applicable Nestlé products as required (depending brand standards, may be Starbucks®, NESCAFÉ®, and/or Seattle's Best Coffee®), purchased from one of Wyndham's approved distribution channels including: Nestlé Professional Solutions, Sysco Corporation or US Foods, to service hotel public space coffee needs on an ongoing basis throughout the duration of the program.² Meets Brand Standard 600.01.06 (Breakfast Equipment & Supplies) and 600.01.05 (Breakfast Menu Items) in the continental US only. ³All items pictured may not be required. Refer to your brand standards before purchasing products. ⁴Subject to the terms of your agreement with Nestlé.

Images featured are prototypical and are for representation purposes only; actual colors and styles may vary.

WYNDHAM
HOTELS & RESORTS



Complimentary equipment setup for 130 rooms or less includes a brewer, 5 airpots, 3-hole airpot rack, branded back panel, airpot wraps, airpot decals (regular, decaf, hot water), and a 4-section cup organizer. Not shown: Mini-timer.



Complimentary equipment setup for 131 rooms or more includes a brewer, 5 shuttles, shuttle wraps, decals (regular, decaf, hot water), 4-section cup organizer, back branded panel and holder, 2-tier tea rack. Not shown: Mini-timer.

WPS STARBUCKS®

PROGRAM OVERVIEW

- **No Property-Level Minimums**
Purchase the coffee you need to operate your hotel. ^{1,2,3}
- **Approved Ordering Channels**
Nestlé Professional Solutions, Sysco Corporation & US Foods ^{1,2,3}
- **Expandable Product Portfolio**
Opportunity to enhance offerings with additional revenue-driving items such as Cold Brew, Flavored Syrups and Espresso where applicable. ^{1,2,3}

¹Program Requirements: Coffee brewing equipment is only for use with the applicable Nestlé products as required (depending brand standards, may be Starbucks®, NESCAFÉ®, and/or Seattle's Best Coffee®), purchased from one of Wyndham's approved distribution channels including: Nestlé Professional Solutions, Sysco Corporation or US Foods, to service hotel public space coffee needs on an ongoing basis throughout the duration of the program. ²Meets Brand Standard 600.01.06 (Breakfast Equipment & Supplies) and 600.01.05 (Breakfast Menu Items) in the continental US only. ³All items pictured may not be required. Refer to your brand standards before purchasing products. ⁴Subject to the terms of your agreement with Nestlé.

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WYNDHAM
HOTELS & RESORTS



Complimentary equipment setup for 130 rooms or less includes a brewer, 5 airpots, 3-hole airpot rack, branded back panel, airpot wraps, airpot decals (regular, decaf, hot water), and a 4-section cup organizer. Not shown: Mini-timer.



Complimentary equipment setup for 131 rooms or more includes a brewer, 5 shuttles, shuttle wraps, decals (regular, decaf, hot water), 4-section cup organizer, back branded panel and holder, 2-tier tea rack. Not shown: Mini-timer.



PROGRAM ROLLOUT TIMELINES

- **Launch Schedule:** Program implementation began in July 2025. Further information will be posted to your Brand Standards in October 2025.
- **Phased Transition for Existing Hotels:** Existing hotels must transition to Nestlé Professional Solutions coffee program based on the rollout schedule.
- **Immediate Requirement for all New Openings:** New builds, conversions and flips opening are required to adopt Nestlé Professional Solutions coffee program immediately.

PHASED ROLLOUT SCHEDULE

24-Month, multi-brand phased rollout schedule July 2025 – 2027 ^{1,2}

Rollout Phase	Hotel Brand	Nestlé Coffee Program	Rollout Phase Begins
Phase 1	Wyndham®	Starbucks®	Spring 2025
	TRYP by Wyndham®	Starbucks® *	
	Dolce Hotels and Resorts® by Wyndham	Starbucks®	
	Wyndham Grand®	Starbucks®	
Phase 2	La Quinta® by Wyndham	Seattle's Best® Coffee	Fall 2025
	Wyndham Garden®	Seattle's Best® Coffee	
	Howard Johnson® by Wyndham	NESCAFÉ®	
Phase 3	Days Inn® by Wyndham	NESCAFÉ®	Fall 2025
Phase 4	Wingate by Wyndham®	Seattle's Best® Coffee	Spring 2026
	Hawthorn® Extended Stay by Wyndham	Seattle's Best® Coffee	
Phase 5	Trademark Collection® by Wyndham	Seattle's Best® Coffee*	Spring 2026
	Super 8® by Wyndham	NESCAFÉ®	
Phase 6	AmericInn® by Wyndham	Seattle's Best® Coffee	Summer 2026
	Ramada® by Wyndham	Seattle's Best® Coffee	
Phase 7	Baymont® by Wyndham	NESCAFÉ® and Seattle's Best® Coffee	Summer 2026
	Microtel Inn & Suites by Wyndham®	NESCAFÉ® and Seattle's Best® Coffee	
	Travelodge® by Wyndham	NESCAFÉ® and Seattle's Best® Coffee	

¹ Refer to your brand's standards for full F&B requirements.

² Schedule may change, and any changes will be communicated accordingly.



KEY CONTACTS

REGISTER:

To ensure you receive communications and updates, you must register your hotel at the link below.

[Register Now](#)

UNLOCK MORE BENEFITS

Unlock Savings with Foodbuy Hospitality (U.S. Hotels only):

Access savings on food and beverage you may already purchase from leading manufacturers—plus additional program benefits—by joining Foodbuy Hospitality, a group purchasing organization (GPO). Program pricing can be available through your existing Sysco Corporation or U.S. Foods accounts.

Activate Your Membership:

[Sign the electronic letter of participation \(eLOP\)](#) to activate your membership and unlock access to negotiated pricing. Please note, pricing is not accessed by ordering directly from Foodbuy Hospitality. Once your membership is active, you must contact a Wyndham-approved distributor—Sysco Corporation or US Foods—to align your account and begin purchasing under the program.

QUESTIONS:

Nestlé Professional Solutions

For questions related to hotel registration, roll-out & loaned brewing equipment contact Nestlé's Customer Service team:

Email: wyndhamnestle@us.nestle.com

Phone: (800) 344-1575 [6am – 1pm PST Mon-Fri]

ORDERING COFFEE:

Nestlé Portal

Once your account is created you can order coffee, access marketing and training materials, request equipment service, and much more on the Nestlé Portal website.

<https://www.nestlecoffeepartnerssl.com/customer/account/login/>

Sysco Corporation

For ordering Starbucks®, NESCAFÉ®, and Seattle's Best Coffee® contact Terence May:

Email: terence.may@sysco.com

Phone: (571) 919-0745

URL: <https://portal.sysco.com/login>

US Foods

For ordering Starbucks®, NESCAFÉ®, and Seattle's Best Coffee® contact Nick Anderson:

Email: nicholas.anderson@usfoods.com

Phone: (317) 774-4276

URL: <https://order.usfoods.com/guest-login>



REGISTER NOW!

Click [Here](#) or Scan the QR Code to Register.

